



## Jo McAlpine

Jo has partnered many organisations over the last ten years as a Facilitator, Coach, and Mentor. She has worked with executives extensively across the financial services sector, consumer electronics, education and training, medicine and the law, publishing and government agencies. Her clients include Vodafone Australia and New Zealand, IBM, KPMG, Macquarie Bank, Westpac, Avant Insurance Ltd, Perpetual Investments, Canon, Railcorp, RTA, Steps Leadership Programs and Commisure.

With over 21 years experience in middle to senior management roles within the manufacturing, construction and telecommunications industries Jo has extensive practical experience in the day to day challenges of leadership. Her business experience encompasses varied roles including operations, billing, channel partner support, finance & accounting, logistics, business development, sales, HR and learning & development. At Orange/Hutchison Telecoms she was responsible for the National Operations components for the roll out of 3G technologies across the country and prior to that she was responsible for reducing bad debts and stock losses by \$12 million dollars in one year alone.

Jo combines her business experience and coaching with the concepts and application of transformational learning, positive psychology, resilience and effective thinking and emotional intelligence practises in the workplace. These practises support organisations to achieve outstanding business results and high quality processes and outcomes through transforming individuals, teams and organisational culture by harnessing the unrealised potential and value of the people in the business. Her specialty areas include developing authenticity, high performance teams, meaning and purpose, crafting conversations that matter, strategy implementation, employee engagement, career satisfaction, leadership development and creating constructive cultures.

Recently Jo facilitated and coached the Resilience and Effective Thinking program for Vodafone Australia, the Leadership AvantEdge program for Avant Insurance Limited and the Top and Professional STEPS program for STEPS Leadership programmes. She also designed and facilitated the development of internal coaches for several organisations that wished to develop their internal coaching capabilities to enhance employee growth, engagement and customer focus across the business. This included the supervision of internal coaches and mentors.

Jo has a Masters of Applied Science with a major in Critical Perspectives of Psychological Practice and a Graduate Diploma of Psychotherapy. She has over 4000 hours of individual and group coaching experience, over 2000 hours of leadership facilitation and is an accredited Lifestyles Inventory (LSI) facilitator. She is currently undertaking her second Masters – this time studying Adult Education.

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